

There are now numerous ways of approaching intelligence testing, which contrasts to a century ago. There are now **biological**, culture sensitive, developmental and information processing

Cole, Gay et al. (1971) asked West African tribespeople to sort objects in to groups They sorted objects according to function (e.g. knife with orange) whereas western adults sorted the objects taxonomically (e.g. orange with apple).

Deregowski found differences in visual perception and drawing of objects. Where tribespeople were deemed to be '2D perceivers' compared to Western people, who are supposed '3D perceivers'.

Culture Sensitive Approach This maintains that intelligence varies between cultures and that there is no **human-universal** definition

But implicit conceptions of intelligence can differ according to culture. Sternberg et al. (1985, **1997)** asked Chinese and North American people to give example characteristics of an intelligent person. American's said problem solving ability, intellectual balance, verbal ability, fluid thought etc. **Chinese** said a general cognitive factor, intrapersonal intelligence, modesty.

Furnham (1992) also reported that correlations between IQ tests and job performance "range from about r=.15 to r=.30. Thus **only about 10** percent of the variance appears to be accounted for by ability..."

The attempt to quantify and measure individual differences in cognitive ability by the means of standardised tests (Chamorro-Premuzic)

Intelligence Testing History

Intelligence Quotient A score derived from standardised test of intelligence, usually combining several sub-tests that measure various cognitive abilities. Assumed to be relatively unbiased (which is why it they are used in so many applied fields).

Binet's IQ Test (Late 19th Century) Alfred Binet was commissioned by the french government to develop a test to identify children with learning disabilities. This was to avoid teacher bias, which was often against children with poor discipline (this symbolises the distinction between personality and intelligence).

Larger Individual Differences are found using complex tasks. This is why psychologists moved from simple tasks such as sensory discrimination to more complex tasks that measure abstract reasoning. The **Stanford-Binet** test was one of the first to introduce these complicated tasks and the first to use the concept of **'mental age'.** Through this, the **IQ Score** was born (MA/ RAx100).

Advantages include that its difficult to fake, is relatively unbiased, quick, easy, cheap (in comparison to biodata) and relatively stable across time.

One of the earliest examples of testing for individual differences comes from Plato's **Republic** "no two persons are born exactly alike, but each differs from each in **natural** endowments, one being suited for one occupation and another for another". He recommended "actions to perform" to test for military aptitude.

Aristotle hinted at existence of outliers and existence of average people within subjects and between subjects when he said "In everything that is continuous and divisible there is excess, deficiency and the mean, and these, in relation to us and in relation to each other ... "

Descartes "If something exists, it exists in some amount. If it exists in some amount, then it is capable of being measured".

Galton's Hereditary Genius (Late 19th Century) Galton argued that 'genius' was hereditary and normally distributed. These levels of intelligence are selected under competition. He believed (as someone with a 200 IQ score himself (Boring, 1950)) the Ancient Greeks were superior to the English and that they, in turn were more superior to Africans and African Americans. He believed that the aristocracy (e.g. families of judges) was testament to this and he was one of the first to test MZ and DZ twins.

Galton mostly measured sensory processes such as hearing and vision to indicate higher intelligence, but also invented 'free association' tests to measure individual differences in perception and memory.

J.M Cattell's Mental Test (Note that he is not related to Raymond Catell). Cattell invented the term 'mental test'. He constructed tests to measure university students, but what he tested did not necessarily correlate with or define intelligence in its broadest sense. He measured abilities like reaction times to colours, strength of grip, LND or auditory memory span (and was the first to propose the 'magic number seven' hypothesis (Miller, 1956)).